

TRAINING MATERIAL – P2P CONTRACTS WITH SPEND VISIBILITY

CONTRACTS

By definition all catalog-based purchasing is contract based. No catalog content is available to the buyer unless the buyer and the supplier have agreed on it.

This is the case also with free-text form-based purchasing, the buyer and the supplier need to have agreed about the purchasing before the buyer can order goods or services from the supplier.

Often these agreements are documented in a format of a contract document stored in a contract repository or a real contract lifecycle management (CLM) system. Contract metadata can be imported to Basware P2P.

Basware P2P now offers visibility to contract based purchasing and invoicing. It is possible to list all the documents against a contract and to show and to export the total monetary value that has been purchased and invoiced against a contract.

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CONTRACTS IN BASWARE P2P AND CONTRACT SPEND COLLECTION

CONTRACTS AND CONTRACT SPEND COLLECTION

- Contract metadata can be imported to Basware P2P by using
 - AnyERP

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- Contracts API of Basware API
- Imported contract metadata is read-only
- Contract metadata includes payment term. When creating an order, payment term from the contract overwrites the supplier's default payment term.
- All fields where contract number can be selected, the field should be configured as contract picker. Contract picker lists all active contracts for the supplier in question.
- Contract number is header level information in purchase orders and spend plans. If different lines in a purchase requisition have different contract numbers, the requisition will split to multiple orders.

On invoices contract number is coding information. In order matching contract number is order line level information.



CONTRACT SPEND

- As part of contract metadata import, for each contract separately, it can be defined whether contract spend is collected. This can be separately set for each three document types – orders, invoices, spend plans.
- Spend collection can be enabled only for contracts imported using Contracts API.
- Contract spend collection lists all orders, spend plans and invoices against that contract.
- Contract number for orders and spend plans is defined when the document is created. Contract number for invoices is defined when the invoice is matched. For invoices, contract number can also come from coding template.
- Contract spend collection covers the list of all three document types against that contract and a summary of all spend against that contract. Contract spend for each document type is collected separately.



CONTRACT METADATA IN BASWARE P2P

Contracts and contract metadata is in Purchase Professional Tools. Contracts can be accessed also in Purchase Personal, but contract spend is visible only in Purchase Professional Tools.

For this example contract, spend collection has been enabled for spend plans, but disabled for orders and invoices.

Organization Valid Basware Oyj × 2/14/2022 - 4/14/202		14/2022	2 others ▼ Contract number, Supp	lier Q	Include Active contracts All contracts	Search		View 🗸		
Quick filter	Q 6 Contra	icts 1	of 6 selected	Forth Title 🛛 😔 Contract	Valid				70,000.00 EUR N	п –
Organization	Contract number	Title	Supplier	Header data Orders	nvoices Spend plans	Comments External resources				
3W00, Basware Oyj	ForthContract	Forth Title		Contract number	Description	Title	Total amount	Currency	Amount type	
W00, Basware Oyj	FirstContract	First Title	5 suppliers	ForthContract	ForthDescription	Forth Title	70,000.00	EUR	Net	
W00, Basware Oyj	ThirdContract	Third Title		Valid from	Valid until	Status	Suppliers	Payment term	Туре	
W00, Basware Oyj	SeventhContract	Seventh Contract	2 suppliers	4/1/2016	12/31/9999	Active		0015	ForthType	
W00, Basware Oyj	SecondContract	Second Title		Organization code	Organization name	Creator	Contact person	Collect spend for orders	Collect spend for invoices	
W00, Basware Oyj	FifthContract	5 Title		BW00	Basware Oyj			No	No	
				Collect spend for spend plans						
				Yes						

COLLECTING CONTRACT SPEND FOR ORDERS

ENABLING CONTRACT SPEND FOR ORDERS

In order to collect contract spend for orders, the following pre-requisites are needed:

- Tenant setting for contract spend enabled
- Contracts are imported using Contracts API order spend collection setting in contract metadata enabled

Contract spend is collected for all orders that are created in P2P or imported to P2P. Contract spend is not collected for matching orders.



CONTRACT NUMBER IN P2P PURCHASE

Contract number can be selected, changed and removed in Purchase requisition line data.

A free text form can also have contract picker in Contract number field.

Search Products Marketplace	e External webshops Free-tex	t forms Free-text forms		
< 1:test1 DRAFT				
✔ Line data				
Quantity * 1.00	Quantity unit * KPA, Kilopascal	Price type * Net price	Net unit price (purchasing) * 10.00	Gross unit price (purchasing) 10.00
Purchasing category * 001, Cameras	Supplier *	Contract number FirstContract	Desired delivery date 4/22/22	Desired delivery end date 4/22/22
Supplier product name * test1	Supplier product code	Description	Payment terms 0015	Payment term name Within 15 days Due net
Status Draft	Line net total (purchasing) 10.00	Currency code (purchasing) EUR	Owner You	Recipient
Tax code * J6	Tax percent 1 14.00	Tax percent 2 -100.00	Line tax total (purchasing) 0.00	Product type Free-text
Discount percent 0.00	Reason for discount	Net price (purchasing) 10.00	Gross price (purchasing) 10.00	Note
Refund line	Created by	Additional info	Line gross total (purchasing) 10.00	Order type Standard

CONTRACT NUMBER IN MARKETPLACE

Agreements in Marketplace can have a reference to a P2P contract. Items in that agreement will have the contract number when checked out to Basware P2P. Setting contract reference in an agreement is manual work. Contract reference is a free text field.

basware		Home	Shop	Tasks Do	cuments	Procurement	Invoicing	Accounts Payab
Search Products <u>Marketplace</u>	External webshops Free-text forms Free-text forms							📃 вжо
✿ Home Marketplace	Search For Items and Services				Searc	h		
> Categories	Results from Marketplace 1				:= :		Relevance	•
Search Options Show Expired Items Match All Keywords Show Preferred Items	BOM255 (from NAZ LTD) Item: BOM2 Contract: FirstContract dddd			Min: 1 Incr: 1	Unit: Each		1 Add	10.00 GBP Express
Filters Clear	Compare Lists							



CONTRACT SPEND FOR ORDERS

In **Contracts** in Purchase Professional Tools, **Orders** tab lists all the orders that have been ordered against the contract in question. For each order, the order number and the supplier are listed. The order's sum is shown in relevant currencies.

Total order spend is shown as a summary in contract currency.

basware						Home	Shop Tasks	Documents	Procurement In	voicing Accounts Payab	le 🔺 🗢 🔺	•
Purchase documents	s Migrated orders <u>C</u>	ontracts Activity cent	er									
Organization		Valid		2 oth	ers 🕶	Include						
Basware Oyj ×	•	2/14/2022 - 4/1	4/2022	Cont	tract number, Supplier	Q • Activ	e contracts 🔘 A	l contracts	Search			View 🔻
Quick filter	Q 6 Contra	acts 1	of 6 selected	First Title	🧐 Contract 🕴 Valid							5,000.00 EUR NET
Organization	Contract number	Title	Supplier	Header data	Orders 2 Invoices 1	Spend plan	s Comments	External reso	urces			
BW00, Basware Oyj	ForthContract	Forth Title		Quick filter	Q Orders total: 20.00 EUR	NET						I.
BW00, Basware Oyj	FirstContract	First Title	<u>5 suppliers</u>	Order number	Supplier	Net sum	Gross sum	Currency	Reported net sum	Reported gross sum	Contract currency	Latest update
BW00, Basware Oyj	ThirdContract	Third Title		PO-22-BW00-000	001	10.00	10.00	EUR	10.0	00 10	.00 EUR	4/14/22
BW00, Basware Oyj	SeventhContract	Seventh Contract	2 suppliers	PO-22-BW00-000		10.00	10.00	EUR	10.0		.00 EUR	4/14/22
BW00, Basware Oyj	SecondContract	Second Title				10.00	10.00					· · · · · · · · · · · · · · · · · · ·
BW00, Basware Oyj	FifthContract	5 Title		1								

TRIGGERS TO COLLECT CONTRACT SPEND FOR ORDERS

Contract spend for orders is triggered when an order is created.

If the order is edited by buyer or by supplier, contract spend for that order changes.

If the order is cancelled by buyer or by supplier, contract spend for that order is deleted.

If contract number of an order is changed, contract spend for that order changes from the previous contract to the new contract.



COLLECTING CONTRACT SPEND FOR SPEND PLANS



ENABLING CONTRACT SPEND FOR SPEND PLANS

In order to collect contract spend for spend plans, the following pre-requisites are needed:

- Tenant setting for contract spend enabled
- Contracts are imported using Contracts API order spend collection setting in contract metadata enabled

Note that spend plans also have *Contract code* and *Contract name* fields in their header. Contract number is the field that is used in the context of contract spend.

Contract spend is collected for all spend plans where an imported contract is selected in the plan header.



CONTRACT SPEND FOR SPEND PLANS

In **Contracts** in Purchase Professional Tools, **Spend plans** tab lists all the spend plans that have the contract in question. For each spend plan, the spend plan number and the supplier are listed. The spend plan's sum is shown in relevant currencies.

Total contract spend for the spend plan is shown as a summary in contract currency.

basware						Home	Shop Tasks	Documents	Procurement Invoicing	g Accounts Payable	A 0 A	•
Purchase documents	s Migrated orders <u>Cont</u>	tracts Activity cente	r									
Organization Basware Oyj ×	•	Valid 2/14/2022 - 4/14/	*/2022	2 others ▼ Contract number,	r, Supplier f	Include Q • Active	e contracts 🔵 All co	contracts Searc	rch			View 🔫
Quick filter	Q 6 Contracts	1 of	f 6 selected	First Title 😔 Contract	t Valid							5,000.00 EUR NET
Organization	Contract number	Title	Supplier	Header data Orders	2 Invoices 1	Spend plans	1 Comments	ts External res	sources			
BW00, Basware Oyj	ForthContract	Forth Title		Quick filter Q	Spend plans total: 10.00 EUR	(NET						1
BW00, Basware Oyj	FirstContract	First Title	5 suppliers	Spend plan number	Supplier	Net sum	Gross sum	Currency	Reported net sum	Reported gross sum	Contract currency	Latest update
BW00, Basware Oyj	ThirdContract	Third Title		881		10.00	0 10.00	D EUR	10.00	10.00	EUR	4/14/22
BW00, Basware Oyj	SeventhContract	Seventh Contract	2 suppliers									1.
BW00, Basware Oyj	SecondContract	Second Title										
BW00, Basware Oyj	FifthContract	5 Title										



COLLECTING CONTRACT SPEND FOR SPEND PLANS

In order to collect contract spend for orders, the following pre-requisites are needed:

- Tenant setting for contract spend enabled
- Contracts are imported using Contracts API order spend collection setting in contract metadata enabled

Contract spend is collected for all orders that are created in P2P or imported to P2P. Contract spend is not collected for matching orders.



TRIGGERS TO COLLECT CONTRACT SPEND FOR SPEND PLANS

Contract spend for spend plans is triggered when spend plan is activated.

Contract spend for spend plans is removed when spend plan is deactivated.



COLLECTING CONTRACT SPEND FOR INVOICES

ENABLING CONTRACT SPEND FOR INVOICES

In order to collect contract spend for invoices, the following pre-requisites are needed:

- Tenant setting for contract spend enabled
- Contracts are imported using Contracts API order spend collection setting in contract metadata enabled
- Contract number has been set in coding mapping in relevant order matching categories from order line to invoice coding.

Note that invoices have contract number field also in their header in addition to coding. Contract number in coding is used in the context of contract spend.

Contract spend is collected for all invoices where contract number of an imported contract ends up to coding.



CONTRACT SPEND FOR INVOICES



In **Contracts** in Purchase Professional Tools, **Invoices** tab lists all the invoices that have been matched to an order or spend plan that has the contract in question. For each invoice, the invoice number and the supplier are listed. The invoice's sum is shown in relevant currencies.

Total invoice spend is shown as a summary in contract currency.

												0				1		
basware								Home	Shop	Tasks	Documents	Procurement	Invoicing	Accounts Payable		•	4	*
Purchase documents	Migrated orders	Contracts Activity cente	r.															
Organization		Valid		2 other	ers 🗸			Include										
Basware Oyj \times		- 2/14/2022 - 4/14	/2022	Contra	ract number, Supplie	r.	Q	Active	contracts	All con	tracts Sea	arch						View 🝷
Quick filter	۹ 6	Contracts	1 of 6 selected	: Fir	irst Title 🛛 😐 a	ontract Val	id											5,000.00 EUR NET
Organization	Contract number	Title	Supplier	Pi H	Header data Or	ders 2	Invoice	s 1	Spend pl	lans Co	nments E	xternal resources						
BW00, Basware Oyj	ForthContract	Forth Title		0(Qu	luick filter	Q Invoid	es total: 10.	00 EUR NET										1
BW00, Basware Oyj	FirstContract	First Title	<u>5 suppliers</u>	0(voice number	Supplier		Net sum	Gro	oss sum	Currency	Reported r	iet sum	Reported gross sum		Contrac	t currency	Latest upda
BW00, Basware Oyj	ThirdContract	Third Title		0(tes	st22			1	0.00	10.0	0 EUR		10.00		10.00	EUR		4/14/22
BW00, Basware Oyj	SeventhContract	Seventh Contract	2 suppliers	0(
BW00, Basware Oyj	SecondContract	Second Title		0(
BW00, Basware Oyj	FifthContract	5 Title		0(

CONTRACT SPEND FOR INVOICES

Contract number can be set to coding also by using **Coding templates**.

It is possible to add/change/remove the contract number in manual matching.

Contract number cannot be set in **Additional cost settings**, because there can be multiple suppliers in additional cost settings and that is not a meaningful use case for contracts. If the cost *Distribution type* something else than *dimensions from template*, then contract number goes automatically also to coding of additional costs.

Distribution types

 New coding row, dimensions from template

 Distributed to biggest row

 New coding row, dimensions from biggest row

 New coding row, dimensions from template

 New coding row, dimensions from template except cost center

 New coding row, dimensions from template except account code

 New coding row, dimensions from template except account code

 New coding row, dimensions from template except account code

 Distribute proportionally between cost centers

 Distribute proportionally between all coding rows

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TRIGGERS TO COLLECT CONTRACT SPEND FOR INVOICES

Contract spend for invoices is triggered when invoice is transferred.

Any changes to the transferred invoice will not anymore impact collected spend. Changes to transferred invoices are seen as marginal use case.



TOTAL CONTRACT SPEND FOR INVOICES

Contract spend for invoices is collected for both invoices matched to orders and for spend plans.

In the image below, the first invoice in the list is an invoice for a spend plan and the latter invoice is an invoice for an order.

basware						Home	Shop Tasks	s Documents	Procurement	Invoicing Accounts	Payable		0 4	•
Purchase documents	s Migrated orders <u>Co</u>	ontracts Activity cente	er											
Organization Basware Oyj ×	-	Valid 2/14/2022 - 4/14	4/2022	2 others - Contract	number, Supplier	Include	ve contracts 🔵 🖉	All contracts	Search					Uiew -
Quick filter	Q 6 Contra	cts 1 of	f 6 selected	First Title 🛛 💿 🛛	Contract Valid									5,000.00 EUR NET
Organization	Contract number	Title	Supplier	Header data O	rders 2 Invoices	2 Spend plan	s 1 Comr	nents Extern	al resources					
BW00, Basware Oyj	ForthContract	Forth Title		Quick filter	Q. Invoices total: 20.00	EUR NET								1
BW00, Basware Oyj	FirstContract	First Title	5 suppliers	Invoice number	Supplier	Net sum	Gross sum	Currency	Reported net sum	Reported gross sun	n	Contra	ct currency	Latest update
BW00, Basware Oyj	ThirdContract	Third Title		i num 2		10.00	10.00	EUR		10.00	10.00	EUR		4/14/22
BW00, Basware Oyj	SeventhContract	Seventh Contract	2 suppliers	test22		10.00		EUR		10.00		EUR		4/14/22
BW00, Basware Oyj	SecondContract	Second Title												
BW00, Basware Oyj	FifthContract	5 Title												

CONTRACT SPEND EXPORT



CONTRACT SPEND EXPORT

Contract spend can be exported to external systems using two new Basware APIs:

- <u>ExportedContracts API</u> exports contract metadata and summary of contract spend for each document type
- <u>ExportedContractSpends API</u> exports each spend event for more detailed analysis

In order to allow contract spend export, tenant settings for both APIs need to be enabled.

Contract spend can be exported to Excel using the spend list's **Export to Excel** feature. The spend list shows up to 500 documents to ensure good performance. Excel export shows all the documents against the contract. If there are more than 500 documents listed in the Excel export, its layout does not follow the grid's layout.



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CONTRACT SPEND VISIBLITY



CONTRACT SPEND VISIBILITY FOR PROFESSIONAL USERS

In **Contracts** menu there is a list of all contracts. There are three tabs that show order, spend plan and invoice spend against all contracts.

basware						Home Sho	p Tasks Docu	iments Proc	curen
Purchase documents	Migrated orders <u>Co</u>	ontracts Activity center							
Organization Basware Oyj ×	-	Valid 2/20/2022 - 4/20/202	22	2 others ▼ Contract numb	er, Supplier	Include Q • Active cont	t racts 〇 All contract	s Search	
Quick filter	۹ 🌀	Contracts					1	l of 6 selected	ł.
Contract number	Title	Supplier	Payment term	Order spend	Spend plan spend	Invoice spend	Total amount	Currency	١
ForthContract	Forth Title		0015	0.00	0.00	0.00	70,000.00	EUR	٤
FirstContract	First Title	<u>5 suppliers</u>	0015	20.00	10.00	20.00	5,000.00	EUR	L
ThirdContract	Third Title		0015	0.00	0.00	0.00	65,000.00	EUR	L
SeventhContract	Seventh Contract	2 suppliers	0015	0.00	0.00	0.00	60,000.00	USD	L
SecondContract	Second Title		0015	0.00	0.00	0.00	60,000.00	EUR	۷
FifthContract	5 Title		0015	0.00	0.00	0.00	70,000.00	EUR	٤



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CONTRACT SPEND VISIBILITY FOR PROFESSIONAL USERS

In Purchase professional tools there is a list of all purchase orders. There is a tab that shows the contract against what the order has been made.

This list also shows what orders do not have a contract number. This allows following non-contract based ordering.

The same view is available also for spend plans.

basware						Home Shop	op Tasks Documen	ents Procuremen	nt Invoicing Acc	ccounts Payable	۵ ۵	
Purchase documents Migra	ated orders Contracts	Activity center									18 Documents	C'Refresh X
12	Draft Waiting for approval In ordering Processed Canceled			PURCHASE ORDERS	 Waiting for buyer's a In processing Processed Canceled 	action		GOODS R	2 丿 👅 Reve	ods received versed ult notified		
Organization	Creati	ion date 🗸 🗸	*	2 others 👻		Include						
Basware Oyj \times	- MM/D	/DD/YYYY - MM/DD	D/YYYY	Supplier, Purchase or	order number Q	Open docu	cuments 🔘 All documents	s Search				View 👻
Document type: Purchase orde	er											
We've optimized the docum	ant details page for procurer	nent professionals.	To see the new page	design, double-click any doc	ument. Turn the new details pa	ge off or on from						
Quick filter	Q 4 Purchase or	orders 266.66 EUR	R Net								1 of	of 4 selected
Organization Purcha	ase order owner Dis	Discussion	Purpose De	Desired delivery date	Supplier	Status	Contract number	Sub-status	Current recipient	Purchase order number	r Purchase re	equisition number
BW00, Basware Oyj			test1 4/	/22/22		Received	FirstContract			PO-22-BW00-00002	PR-22-BW00	J-00001
BW00, Basware Oyj			test1 4/	/22/22		Received	FirstContract			PO-22-BW00-00001	PR-22-BW00	J-00001
BW00, Basware Oyj			PR-3 4/	/5/17		Ordered				PO-17-BW00-00002	PR-17-BW00-	J-00003

FAQ



FREQUENTLY ASKED QUESTIONS

Q: Do contracts limit ordering or invoicing? A: No, budgets are for the purpose of limiting ordering. Contract total sum can be exceeded.

Q: Is contract spend collected for all invoices? A: Yes, contract spend is collected for all invoices where imported contract ends up the the coding. This covers also invoices for matching orders.

Q: Is contract spend visible in Analytics? A: No, contract spend can be exported to an external system using Basware APIs for further processing. Analytics does not handle contract spend.

Q: Contract spend is shown in Purchase Professional Tools. Is contract visibility available for AP-only customers? A: Yes, there will be improvements that allow navigation from AP Pro to contracts in Purchase Professional Tools.





THANK YOU